



REQUEST FOR PROPOSALS (RFP)
RESPONSE TO QUESTIONS

ADDENDUM NO. 1

AGRICULTURAL LEASES IN THE NATOMAS BASIN
RFP 2021-003

Date: September 17, 2021

Written Proposals Due: September 24, 2021 - 5:00 p.m.

Submit Proposals Electronically to:

SAFCA
KC Sorgen
sorgenk@saccounty.net

Please cc: herediaj@saccounty.net

RESPONSES TO WRITTEN QUESTIONS:

1. What will happen to the AKT property adjacent to and south of the Sharma property?
 - A. *The agricultural field on the AKT property will be managed and leased separately by The Natomas Basin Conservancy.*

2. Do we write our proposal for the properties as a Service Contract like we currently have, or do we change the proposal to an Agricultural Lease and stop with the plan to create the animal cover/habitat?
 - A. *The agricultural RFP is a lease for agricultural production on the specified fields. There is a separate Land Maintenance RFP (RFP-2021-004) that is for a service contract for maintenance activities on these and other properties in the Natomas Basin. If agriculture activities do not seem viable on these parcels, we encourage you to submit a proposal under the Land Maintenance RFP (RFP-2021-004).*

3. On the Proposal Submittal Instructions, under General Information, # 2 Scope of Work/Activities, this would actually be covered under the letter "H". So, if I am understanding this correctly, instead of a Service Contract where we get paid to do these things, under this new contract, we have to pay for everything (rent, weed control, planting cover crop, etc.), even though the ground is/will be/stays fallow?
 - A. *The intent of the Agricultural RFP (2021-003) is that these fields (including Hewitt and Sharma) will be in agricultural production and maintenance responsibilities would be for needs directly connected to the agricultural activities on these properties. There is a separate Land Maintenance RFP (2021-004) that will be a service contract that would cover portions of the properties that are not in agricultural production (or directly connected, such as field access roads). If any property does not receive an adequate proposal for an agricultural lease, management of the agricultural field area will be the responsibility of the maintenance contractor.*

4. Can we install drip tape in a field (such as the Novak property)? Obviously, at our expense for complete installation and removal. Would like to know if drip tape in a field is a possibility or not, as this would change/alter the types of crops that can be planted.
 - A. *Drip tape is an acceptable irrigation method.*

5. As far as references go, who would be considered the most reliable/important reference? Landowner, other farmers, cannery and/or packing company, PCA?
 - A. *Other farmers, landowners that you work with, PCA, Resource Conservation District staff, etc. that are familiar with your experience may make good references.*

6. Do we use the current lease rates that is provided in the Proposal Submittal Instructions for our proposal?
 - A. *You can either use the current lease rates provided in the request for proposals or you can suggest a different amount and we can discuss further if you are considered for award of a contract.*

7. Is there a fixed price agreement between SAFCA and ESA for water?
 - a. *Water prices will be given by Natomas Central Mutual Water Company (NCMWC) and water usage cost will be paid by the agricultural lessee. SAFCA will pay the annual NCMWC administrative cost portion of the fees.*

8. Are there historical yield data for the fields?
 - a. *SAFCA does not have historical yield data for the fields.*

9. What is the possibility of subcontracting?
 - a. *Subcontracting is not prohibited by the agricultural contract.*

PRE-PROPOSAL SITE VISIT ATTENDANCE LIST:

1. The pre-proposal site visit attendance list is included as **Attachment 1**.

9/10/2021 1400

SAFCA Agricultural Lease RFP

Pre-proposal meeting

Philip Brownsey, ESA

Rachel Brownsey, ESA

KC Songher, SAFCA

Luis Velasquez T&R Riparian Restore

Ruben Reynoso T&R Riparian Restore