The Sacramento Area Flood Control Agency (SAFCA) is seeking a Real Estate Program Manager. This is a newly created position that will report to the Deputy Executive Director, provide planning leadership and oversee complex real estate transactions. The ideal candidate brings experience and knowledge in real estate transactional, eminent domain, purchase or donation of right-of-way property ownership, as well as managing a real property portfolio. Candidates will have a high level of emotional intelligence, excellent communication and project management skills, and (ideally) a background in the public sector. SAFCA is a great agency for which to work if you want to contribute to a mission that improves the safety of the community and are looking for an employer that works hard and has fun, builds partnerships, and is nimble enough to achieve its goals.
**SAFCA WAS FORMED IN 1989** to address the Sacramento area’s vulnerability to catastrophic flooding. This vulnerability was exposed during the record flood of 1986 when Folsom Dam exceeded its normal flood control storage capacity and several area levees nearly collapsed under the strain of the storm. In response, the City of Sacramento, the County of Sacramento, the County of Sutter, the American River Flood Control District and Reclamation District No. 1000 created SAFCA through a Joint Exercise of Powers Agreement to provide the Sacramento region with increased flood protection along the American and Sacramento Rivers. Today, SAFCA has a multi-billion dollar portfolio of projects managed by a 18 member staff through an annual operating and capital budget of $184M. SAFCA engages an extensive array of consultants and federal, state, and local agencies to achieve its goals. The Real Estate Program Manager will help SAFCA achieve its goals and projects, including:

**CURRENT SAFCA PROJECTS**

**AMERICAN RIVER COMMON FEATURES PROJECTS**—Improve river capacity, strengthen river levees and increase water flow to 160,000 cubic feet per second.

**YOLO BYPASS INTEGRATED MULTI-BENEFIT PROGRAM**—Achieve 500-year flood protection along the Sacramento River through system wide multi-benefit improvements to the Yolo Bypass.

**FOLSOM DAM RAISE**—Improves the ability to manage large flood events by allowing more water to be safely stored during a storm event.

*And more...*

To learn more about these and other projects go to [www.safca.org](http://www.safca.org).
The Real Estate Program Manager will be a problem solver and critical thinker, have excellent verbal and written communication skills, demonstrate leadership and management skills, and possess a high level of emotional intelligence. This position frequently works with agency stakeholders that include SAFCA's Board of Directors, executive management, state, federal and local officials, public agencies, non-governmental organizations, private parties, citizens, and advocacy and economic interest groups. The Real Estate Program Manager will work independently with little supervision to oversee real estate transactions, manage a team of three to four full-time consultants who are appraisers, brokers and right-of-way agents, work cooperatively with Agency Counsel on eminent domain actions and manage a division budget.

This position will:

- Facilitate commercial, residential, and other real estate transactions,
- Perform duties involving the appraisal and acquisition of real estate,
- Oversee budgeting and finance,
- Negotiate for purchase or donation of right of way or property ownership,
- Secure title to real property,
- Negotiate and process lease agreements,
- Review final documents for approval,
- Manage real property,
- Assist in the development of contracts,
- Evaluate appraisals,
- Ensure escrows are funded,
- Manage real property portfolios,
- Oversee real estate projects,
- Present to SAFCA's governing Board, and
- Assist in leading SAFCA into the future of water resource management.
our IDEAL CANDIDATE will...

- Effectively work with varying stakeholders.
- Solve problems, be an innovative thinker, and be able to work past challenges, remove barriers, and obtain goals.
- Use effective project management skills to get things done, on time and on budget.
- Be highly organized with strong analytical skills.
- Build and mentor a positive and collaborative team.
- Be adept at communicating complex technical language to the general public.
- Possess the political acumen to navigate the needs of an engaged and diverse community.

AND...

EMPLOYMENT STANDARDS

Have any combination of education and experience that would provide the required knowledge and abilities to be successful in this position. A typical way to obtain the knowledge and abilities would be:

- **BACHELOR’S DEGREE OR HIGHER DEGREE** from an accredited college or university with major coursework in real estate, business or public administration, economics, urban planning, or other fields directly related to the governmental and/or commercial real estate duties.

- **THREE YEARS OF EXPERIENCE** in governmental, public utility, or commercial real estate, performing duties involving the appraisal and acquisition of real estate, budgeting and finance, negotiating for purchase or donation of right of way or property ownership, securing title, property management, and/or negotiating and processing lease agreements.

- **CANDIDATE WILL ALSO** be required to possess a valid California Class C driver’s license upon hire and pass a background screening process to the satisfaction of SAFCA.
SAFCA HAS AN ATTRACTIVE BENEFITS PACKAGE INCLUDING:

- California Public Employees’ Retirement System 2% @ 55 plan for classic employees. (New members to CalPERS participate in a formula of 2% @ 62).
- Tax-deferred 403(b) Plan; SAFCA’s contribution is 4% of yearly salary.
- 12 paid holidays, plus 2 floating holidays annually.
- 12 days of sick leave annually.
- 12.5 workdays of vacation increasing to 25.5 workdays based on years of service.
- Employer contribution towards CalPERS medical, employer paid dental (employee only) and voluntary vision plan.
- Employer paid basic life insurance, short-term and long-term disability insurance.
- Flexible spending accounts.
- Employee Assistance Program.
- Paid Transit passes or parking.
- Annual Cost of Living Adjustment as approved by the Board of Directors.
- May receive technology allowance as approved by the Executive Director.

Please contact your recruiter, Wendi Brown, with any questions:
wendi@wbcpinc.com
866.929.WBCP (9227) toll free
541.664.0376 direct

HOW to APPLY

For first consideration apply by APRIL 24 at: wbcpinc.com/job-board/

SECURE THE DATES

Interviews will be held on MAY 28 & 29 (candidates invited to interview will need to be available for both days)