

**PROPOSAL FROM CORNFLOWER FARMS, INC TO SAFCA FOR THE
NATOMAS LEVEE IMPROVEMENT PROGRAM**

**SUBMITTED BY:
NEAL FUNSTON,
(916)689-1015
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ORGANIZATION/QUALIFICATIONS

Ann Fisher Chandler - Principle-in-Charge: Ann obtained her BS in Ornamental Horticulture and Nursery Management from Washington State University in 1976. She worked as the Propagator for a large wholesale nursery from 1977 until 1981. She started Cornflower Farms in 1981

Neal Funston - Project Manager obtained his BS in Plant Biology from U.C. Davis in 2003. He has worked in propagation at the Davis Arboretum and at a retail nursery prior to joining Cornflower Farms in 2004.

NURSERY FACILITIES

The nursery is located at 9811 Sheldon Road Elk Grove, CA and occupies 7 acres of a 20 acre parcel. Nursery facilities include the following:

- One 3,000 sq. ft. propagation green house with retractable shade, solar controlled mist and root zone microprocessor-controlled heating system.
- One 6,000 sq. ft. climate controlled greenhouse with retractable shade.
- Three 2,000 sq. ft. climate controlled greenhouses
- Three fixed-position shade house growing facilities totaling 37,000 sq. ft.. One retractable shade house growing facility having 6,300 sq. ft.
- One 800 sq. ft. cutting room and seed laboratories. Includes a 250 cu. ft. walk-in cooler for seed stratification and cutting material storage and 100 cu. ft. cooler for dry seed storage.
- Three – 2 yard capacity potting trailers with portable all-weather cabanas and accessories
- Fully-automated soil handling system to mix custom soil mixes for liner and container stock
- Motherstock growing area (2 acres) for on site production of upland and wetland plant materials (trees, shrubs and grasses)

NURSERY FACILITIES CONTINUED

- Customized computer program for invoicing, inventory control, project tracking, record keeping and production records.
- Assorted vehicles including 18 ft. and 20 ft. bobtail delivery trucks, 4WD collection vehicle, flatbed dump truck and 3 tractors with implements and trailers.
- Implemented tracking system for maintaining species isolation for restoration projects.

LICENSES

License to sell nursery stock	C6616.001
Business License	227881
Resale License	SRKH# 28-877558

REFERENCES

	Customer	Project Name	Date	Status
1	CalTrans, District 4 111 Grand Ave Oakland, CA 94623-0660 Contact: Laurie J. Smith (510)662-1728 laurie_j_smith@dot.ca.gov	<i>Devils Slite Tunnel Project</i> <i>Revegetation:</i> Grew native shrubs for revegetaion at the Devil's Slide site	Started Fall 2007	Shipped Fall 2008 2009
2	Shapell Industries 100 North Milpitas Rd Milpitas, CA 95035 Contact: Linda Aberbom (LSA& Associates) (510)236-6810x479	<i>Gale Ranch:</i> Riparian plants grown for mitigation.	Started Fall 2007 2006 2005 2004 2003	Shipped Fall 2007 2006 2005 2004
3	Santa Clara Valley Water District 5750 Alameden Expressway San Jose, Ca 95118-3614 Contact: Linda Spahr (408) 265-2607x2729 grankin@valleywater.org	<i>Pajaro Basin and Carnadero Preserve:</i> Riparian and wetland plants grown for wetland celamation	Started Fall 2006	Shipped Fall 2007 2008

COST PROPOSAL

All treeband-5

Botanical Name & (Common name	No. Units	Unit Price (\$)	Total (\$)
<i>Carex barbarae</i> (Santa Barbara sedge)	8700	2.48	21,576.00
<i>Juncus balticus</i> (Baltic rush)	11,600	2.48	28,768.00
<i>Leymus triticoides</i> (creeping wildrye)	2950	2.48	7316.00
<i>Scirpus acutus</i> (Tule)	7800	2.48	19,344.00
<i>Scirpus californicus</i> (Tule)	7800	2.48	19,344.00
Contingency (approx. 1%)	400	2.48	992.00
Subtotal			97,340.00
Delivery to site	1	4%	3893.60
Sales Tax	1	8.75%	8857.94
Total Lump Sum Price			110,091.54

Treeband-5 and 1-Gallon Tule

Botanical Name & (Common name	No. Units	Unit Price (\$)	Total (\$)
<i>Carex barbarae</i> (Santa Barbara sedge)	8700	2.48	21,576.00
<i>Juncus balticus</i> (Baltic rush)	11,600	2.48	28,768.00
<i>Leymus triticoides</i> (creeping wildrye)	2950	2.48	7316.00
<i>Scirpus acutus</i> (Tule) 1-G	2600	4.69	12,194.00
<i>Scirpus californicus</i> (Tule) 1-G	2600	4.69	12,194.00
Contingency (approx. 1%)	300	2.48	744.00
Subtotal			82,792.00
Delivery to site	1	4%	3311.68
Sales Tax	1	8.75%	7534.07
Total Lump Sum Price			93,637.75